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THE TTS CONNECTION

IS IT TIME YET??

Time to Communicate. Time to Integrate. Time to Accelerate.

Communicate

We couldn't have imagined a more difficult business climate to operate in than the one we are in now. If there were ever a time to help one another and share best practices, now is the time. If you are ready to take control of the future, it can all start with a call. TradeTech Solutions communicates regularly with manufacturers and their reps to make processes more efficient, make sales personnel more efficient and organizations more profitable. Technology can enhance the capabilities, relationship and communications between salespeople and manufacturers. It's time to speed things up, save time, sell more and futureproof business – let's communicate.

<u>Integrate</u>

What do we mean by Integrate? Incorporate Application Programming Interface (API) or real time information with manufacturer sales operations processes so they make access to information more accurate and faster to receive. Reps are contracted to sell. Whoever is first - wins. If you can save time checking stock, obtaining pricing, creating quotes, developing and submitting packages, closing orders and following shipments, you'll have time to sell more. Realtime information and communications is only possible with API. One software to interface with. TradeTech Solutions' TTS platform conveniently integrates the API functionality between Sales Rep and Manufacturer and can be up and running in days – let's integrate.





Accelerate

With TTS' API, information exchange is accelerated and can be shared at a moment's notice – reducing lag time from minutes to seconds. The manufacturer is sharing inventory shipping data, customer specific or

general pricing, price changes, data sheet changes, announcements etc., with reps in real time. Eliminate data entry errors, eliminate managing multiple users and user fees to third parties (such as SAP, SFDC...) Accelerate the whole process with TradeTech Solutions' TTS Platform.

Let's get started.

Signify, SLG and Topaz (Southwire) all have taken advantage of API's. Many others lead the industry with "EDI" communication. At TradeTech Solutions we can assist you in whatever level of integration you desire.

Call us to find out more. 617-797-4956



TradeTech Solutions is proud to be the technology service provider for **NEMRA**.



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