



# THE TTS CONNECTION

## New Quotations Type Feature *Making your life easier*

Welcome to the March issue of the TTS Connection.

By customer request, we have added a new feature to the Quotations module. When new quotes are created, you can now assign your own "type (or group)" to it. For example, you can assign quotes to a type called "Data Centers"

1) This feature will allow you to create "Quote Types" and associate a quote under that type.

**CREATE CUSTOMER QUOTE**

Customer: [Dropdown]

RFQ Name: [Text]

Contractor: [Dropdown]

Vendor: Aluminum Wire Company [Dropdown]

Product Group: [Dropdown]

Contact: [Text]  Use Contact File (See Contact)

Quote Date: 3/23/2021

Quote Type: Project  Stock  [Dropdown: Data Center, High Rise Bldg, Industrial Facility, Residential]

Status: Buy  Open  Bid

Ship To: [Text]

Quote Notes: [Text Area]

Re-Usable BOM: [Dropdown]

Change Price: From: [1] To: [1] Multiplier: 1.00

**click to expand \***

You will also be able to filter by these types in the Quotation Reports section, and pull up the ones you are looking for.

**Customer Quotation Reports**

Create Quotation Report

Saved Quotation Reports: [Dropdown] [Run Report] [Remove Report]

Outside Salesperson: [Dropdown: All, A\_Morris, Chris, Dan, dslappey, epollart]  Include as Additional Salesperson

Divisions: [Dropdown: All, Connecticut, Maine, Massachusetts, New England North, New England, New Hampshire]

Groups: [Dropdown: All, AARON, AD, AMPERE, CAPSTONE, Graybar Group, Graybar North]

Quote Type List: [Dropdown: All, Data Center, High Rise Bldg, Industrial Facility, Residential]

Inside Salesperson: [Dropdown: All, \*HS, Beth, Bob, fpollart, Hollie]

Territories: [Dropdown: All, 71-Chicagoland, Boston, Burlington, Concord, Fall River, Hartford]

Vendor Product Groups: [Dropdown: All, Aluminum Wire Company--USE, Aluminum Wire Company--XHHW, Manufacturer T--Conduit]

Quote Type: All  Project  Stock

Quote Date From: [Text] To: [Text]

**click to expand \***

To create these Quote Types, have your administrator enter them in the

Company Data tab.

Company Data	
<b>Quotations/CRM Vendor List</b>	<b>List of Topics for Sales Report</b>
<input type="button" value="Add"/> AA Man <input type="button" value="Remove"/> ABC Vendor <input type="button" value="Change Name"/> Aluminum Wire Company	<input type="button" value="Add"/> Aluminum Promotion <input type="button" value="Remove"/> Appleton Promo - Nov 2018 <input type="button" value="Remove"/> Appleton Promo Dec 2018
<b>Customer Type</b>	<b>Mass Email List</b>
<input type="button" value="Add"/> Direct Customer <input type="button" value="Remove"/> Architect <input type="button" value="Remove"/> Builder	<input type="button" value="Add"/> AFC Price Increase <input type="button" value="Remove"/> Arch Update <input type="button" value="Remove"/> Architects Update
<b>Customer Divisions</b>	<b>Customer Territories</b>
<input type="button" value="Add"/> Connecticut <input type="button" value="Remove"/> Maine <input type="button" value="Remove"/> Massachusetts	<input type="button" value="Add"/> 71-Chicagoland <input type="button" value="Remove"/> Boston <input type="button" value="Remove"/> Burlington
<b>Customer Groups</b>	<b>Vendor Groups</b>
<input type="button" value="Add"/> AARON <input type="button" value="Remove"/> AD <input type="button" value="Remove"/> AMPERE	<input type="button" value="Add"/> Another <input type="button" value="Remove"/> Commodity Lighting <input type="button" value="Remove"/> Commodity
<b>Project Type</b>	<b>Project Status</b>
<input type="button" value="Add"/> Commercial <input type="button" value="Remove"/> Data Centers <input type="button" value="Remove"/> Industrial	<input type="button" value="Add"/> Bidding <input type="button" value="Remove"/> Budgeting <input type="button" value="Remove"/> Completed
<b>Quote Type</b>	
<input type="button" value="Add"/> Data Center <input type="button" value="Remove"/> High Rise Bldg <input type="button" value="Remove"/> Industrial Facility	
<b>Vendor Product Group(s)</b>	
<input type="button" value="Add"/> ABC Vendor <input type="button" value="Remove"/> Aluminum Wire Company	Product Group = Aluminum Wire Company ** XH-HW Aluminum Wire Company ** USE Manufacturer T ** Conduit

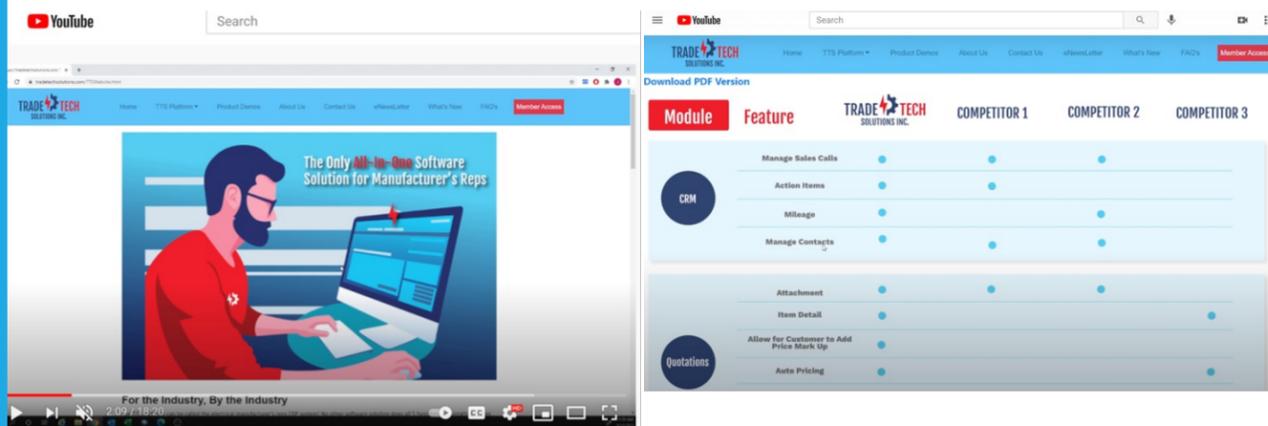
click to expand \*

We can show these images and explain the new function [HERE](#).

## New YouTube Channel Videocasts

Trade Tech Solutions introduces a new series of videocasts that will regularly be appearing on the TTS YouTube channel. [Access the inaugural video](#) which presents the main navigation sections of the TTS website: TTS Platform (including module summaries and competitive comparisons), Product Demos, What's New, FAQs, About TTS and how to make the most of the information available online.

click to expand \*



Future videocasts will provide in-depth focus on the TTS family of products: Total Order Entry, Quotations, Sales Analysis, CRM, Marketing and other technology topics that relate to the manufacturer's representative business. There will also be an Answer Viewer Questions section in each videocast. Send questions to: [askttstoday@tradetechsolutions.com](mailto:askttstoday@tradetechsolutions.com)

For the latest information on the most comprehensive software solution at the most competitive price, be sure to follow and access each new videocast at: <https://www.tradetechsolutions.com/TTSMemberAccess.html>



## Did You Know?

Did you know the TTS Platform can integrate with any Manufacturer's ERP system from product to pricing information. [Learn More](#)

*Trade Tech Solutions is proud to be the technology service provider for **NEMRA**.*

## GET IN TOUCH

Email Us  
[contactus@tradetechsolutions.com](mailto:contactus@tradetechsolutions.com)

Call Us  
[9145248660](tel:9145248660)

[Visit our Website](#)

[Unsubscribe](#)

